LARIMER COUNTY PROPOSAL #15-09
ECONOMIC DEVELOPMENT ASSET ASSESSMENT
WORKFORCE CENTER
JUNE 18, 2015 2:00 P.M.

Proposals to consider contracting with a firm to provide an economic development asset assessment for the Larimer County Workforce Center were accepted on Thursday, June 18, 2015 at 2:00 p.m. in the Purchasing Department. Proposals were accepted by Heather MacMillan, CPPB, M.Ed., Purchasing Director and recorded by Kevin Goins, Department Specialist I. The following proposals were received:

VENDOR

Natelson Dale Group Inc
Avalanche Consulting Inc
Place Dynamics LLC
Angelou Economics
Economic & Planning Systems Inc
Axcel Innovation LLC
Better City

No decision of award was made pending review and recommendation by the Larimer County Workforce Center Department.

The Larimer County Workforce Center Department reviewed the proposals and recommends accepting the proposal from Natelson Dale Group, Inc., as per the attached departmental recommendation.

The Larimer County Purchasing Department concurs with the above recommendations.

Heather MacMillan
Purchasing Director

Carol L. Block, Financial Services Director
For the Board of Larimer County Commissioners

PURCHASING DEPARTMENT

200 W. Oak Street, Suite 4000
Fort Collins, Colorado 80521
(970) 498-5955
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TO: Joan Friedman, Workforce Center Director
Jacob Castillo, Economic Development Manager & Enterprise Zone Administrator

FROM: Heather MacMillan, CPPB, M.Ed., Purchasing Director

DATE: 6/18/15

SUBJECT: P15-09, Economic Development Asset Assessment

Transmitted for your review and recommendation, are the proposals received to consider contracting with a firm to provide an economic development asset assessment for Larimer County. Please fill in this form and return it to me via interoffice mail or fax.

The following criteria must be used to evaluate the proposals:
1. Quality of Proposal / Understanding of Work to be Performed
2. Consultant Qualifications
3. Budget

This document will be considered a public record and open to inspection. The individual committee score sheets, comment sheets and other evaluation notes are DELIBERATIVE PROCESS records and not public records. Please keep these documents in your files.

Explain why you want to award the work to a particular vendor and the dollar amount of the award:

The Evaluation Committee shortlisted the top four (4) highest-scored firms and performed interviews with each. Those firms were; Natelson Dale Group Inc., Place Dynamics LLC, Axcel Innovation LLC, and Better City. The Evaluation Committee unanimously selects Natelson Dale Group Inc. in the amount of $72,740.00 for the reasons listed below.

The Evaluation Committee felt that Natelson Dale provided the most detailed operational action plan as well as the most comprehensive and holistic approach to the work, including the areas of workforce, education, transportation and logistics.

Of the four (4) firms shortlisted, the Evaluation Committee felt Natelson Dale provided the best sample report and the most impressive project team.

Natelson Dale was the only vendor that proposed meeting with local elected officials, which the Evaluation Team felt was important because of the need for regular communication with public sector partners.

Lastly, Natelson Dale proposed the lowest price for this service of the four (4) shortlisted vendors.

THIS RECOMMENDATION MUST BE SIGNED BY THE DEPARTMENT HEAD

Joni Friedman Workforce Center 7-31-2015

DEPARTMENT HEAD SIGNATURE DEPARTMENT DATE

Thank you.