

LARIMER COUNTY PROPOSAL #14-08
SOLID WASTE DEPARTMENT
August 29th, 2014 2:00 P.M.

Proposals to consider the purchase of Recycles Processing & Marketing Services for the Larimer County Solid Waste Department were accepted on Friday the 29th of August, 2014 at 2:00 P.M. in the Purchasing Department.

Proposals were accepted by Kathryn Rowe, Purchasing Director and recorded by Les Brown, Purchasing Agent I. The following proposal was received:

Waste Management of Colorado, Inc.

No decision of award was made pending review and recommendation by the Larimer County Solid Waste Department.

The Larimer County Solid Waste Department reviewed the proposal and recommends accepting the proposal from Waste Management of Colorado, Inc., as per the attached departmental recommendation.

The Larimer County Purchasing Department concurs with the above recommendations.



Kathryn Rowe
Purchasing Director



PURCHASING DEPARTMENT

200 W. Oak Street, Suite 4000
Fort Collins, Colorado 80521
(970) 498-5955
Fax (970) 498-5959

TO: Stephen Gillette, Solid Waste Director
FROM: Kathryn Rowe, Purchasing Director
DATE: August 29, 2014
SUBJECT: P14-08, Recyclables Processing and Marketing Services

Transmitted for your review and recommendation, is the one proposal received to consider contracting for processing and marketing the County's single-stream and source-separated recyclables for the Larimer County Landfill. Please fill in this form and return it to me via interoffice mail or fax.

The following criteria must be used to evaluate the proposals:

1. Operational and Infrastructure Approach
2. Pricing

This document will be considered a public record and open to inspection. The individual committee score sheets, comment sheets and other evaluation notes are DELIBERATIVE PROCESS records and not public records. Please keep these documents in your files.

Explain why you want to award the work to a particular vendor and the dollar amount of the award: Only one proposal was received for this solicitation which was from Waste Management. This vendor will provide the Solid Waste department revenue of about \$95,000 a year based on previous year tonnages. This is about 48.77% less than the current contract. This amount reflects the current market conditions for the recycle industry that is currently and has been in a slump. This proposal provides for rebates to the suppliers of materials but the level of the rebate is drastically smaller than the current rebate. Current market value would put these rebates at \$0/ton as compared to the current contract which is paying \$19/ton at this time. This proposal provides for an educational endowment fund of \$.75/ton for educational outreach that cleans up the single stream. The current contract supports our education center \$2,087.61 per month to provide educational outreach to our visitors. This vendor provides us with a good track record of being able to market commodities during low spots in the market.

THIS RECOMMENDATION MUST BE SIGNED BY THE DEPARTMENT HEAD


DEPARTMENT HEAD SIGNATURE

Solid Waste
DEPARTMENT

9-8-2014
DATE