

LARIMER COUNTY PROPOSAL #13-04
VIDEO VISITATION
SHERIFF'S OFFICE
August 21, 2013 2:00 P.M.

Proposals to consider the purchase of video visitation for the Larimer County Sheriff's Office were accepted on Wednesday, August 21, 2013 at 2:00 p.m. in the Purchasing Department. Proposals were accepted by Heather MacMillan, Purchasing Agent I and recorded by Les Brown, Department Specialist II. The following proposals were received:

VENDOR

Edge Access
iWebVisit.com, LLC
HomeWav Central, LLC
Black Creek Integrated Systems Corp.
Inmate Calling Solutions LLC, dba IC Solutions
Securus Technologies, Inc

No decision of award was made pending review and recommendation by the Larimer County Sheriff's Office.

The Larimer County Sheriff's Office reviewed the proposals and recommends accepting the proposal from Inmate Calling Solutions, LLC *dba* IC Solutions per the attached departmental recommendation. There is no financial outlay by Larimer County for this service.

The Larimer County Purchasing Department concurs with the above recommendations.



Kathryn Rowe
Purchasing Director



Carol L. Block, Financial Services Director
For the Board of Larimer County Commissioners



PURCHASING DEPARTMENT

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RECEIVED NOV 13 2013

TO: Timothy Palmer, Captain, Jail
Staci Shaffer, Lieutenant, Jail
FROM: Heather MacMillan, Purchasing Agent I
DATE: 8/7/13
SUBJECT: P13-04, Video Visitation

Transmitted for your review and recommendation, are the proposals received to consider contracting with a vendor for video visitation services. Please fill in this form and return it to me via interoffice mail or fax.

The following criteria must be used to evaluate the proposals:

- 1. Recommended Approach
- 2. Revenue Sharing Model
- 3. Vendor Experience and Availability

This document will be considered a public record and open to inspection. The individual committee score sheets, comment sheets and other evaluation notes are DELIBERATIVE PROCESS records and not public records. Please keep these documents in your files.

Explain why you want to award the work to a particular vendor and the dollar amount of the award:

The Evaluation Committee shortlisted the three (3) highest-scored vendors; Inmate Calling Solutions LLC, dba IC Solutions, Securus Technologies, Inc., and Black Creek Integrated Systems Corp. After completing further analysis, the Evaluation Committee unanimously selected Inmate Calling Solutions LLC, dba IC Solutions for award, for the reason detailed below. Note: there is no financial responsibility to the County for this service.

- 1) Of the shortlisted vendors, IC Solutions was the only one which met all of the requirements of this Request for Proposal. One shortlisted vendor's proposal was deemed unresponsive because they did not meet the requirements of the RFP, specifically that the successful system will allow use on many different browser platforms "without the need to install new software or procure proprietary hardware". A second shortlisted vendor's proposal was deemed unresponsive because they did not meet the requirements of the RFP, specifically that the "vendor shall retain ownership of the video visitation system".

THIS RECOMMENDATION MUST BE SIGNED BY THE DEPARTMENT HEAD


DEPARTMENT HEAD SIGNATURE

Sheriff
DEPARTMENT

11-12-13
DATE

Thank you.