

LARIMER COUNTY BID #13-02
PURCHASE AND APPLICATION OF LIQUID DUST SUPPRESSANT
ROAD & BRIDGE DEPARTMENT
March 21, 2013 2:00 P.M.

Bids to consider the purchase and application of liquid dust suppressant for the Larimer County Road & Bridge Department were received and opened on Thursday, March 21, 2013 at 2:00 p.m. in the Purchasing Department. Bids were opened by Heather MacMillan, Purchasing Agent I and recorded by Les Brown, Department Specialist I. The following bids were received:

<u>VENDOR</u>	<u>Section I</u>	<u>Section I</u>	<u>Section II</u>	<u>Section III</u>	<u>Section IV</u>
	Liquid Magnesium Chloride Solution with Surfactant 2,297,274 gal	Liquid Low Metal Magnesium Chloride with Surfactant 2,297,274 gal	Xhesion™ 2,297,274 gal	Durablend™ 2,297,274 gal	Vendor Proposed Alternative(s)
EnviroTech Services Inc	\$0.70/gal \$1,608,091.80	\$0.70/gal \$1,608,091.80	\$0.99/gal \$2,274,301.26	\$1.00/gal \$2,297,274.00	X-Hesion Pro™ = \$1.51/gal Application Rate = \$0.25 gal/yard

No decision of award was made pending review and recommendation by the Larimer County Road & Bridge Department.

The Larimer County Road & Bridge Department reviewed the bids and recommends accepting the bid from EnviroTech Services, Inc. in the approximate annual amount of \$2,297,274.00, per the attached departmental recommendation.

The Larimer County Purchasing Department concurs with the above recommendations.



Kathryn Rowe
Purchasing Director



Carol L. Block, Financial Services Director
For the Board of Larimer County Commissioners



PURCHASING DEPARTMENT

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Fort Collins, Colorado 80521
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Fax (970) 498-5959

TO: Dale Miller, Road & Bridge Director
Jim Frick, Road & Bridge Functional Group Manager

FROM: Heather MacMillan, Purchasing Agent I

DATE: 3/21/13

SUBJECT: B13-02, Purchase & Application of Liquid Dust Suppressant

Transmitted for your review and recommendation, is the bid received to consider the purchase and application of liquid dust suppressant.

We received one completed bid from EnviroTech Services, Inc. After contacting all vendors on the vendor list, the following information was received regarding lack of bids; Mike Mirowski at Environmental Logistics of Colorado, Inc. said that they chose not to bid because they would not be able to supply the volume of magnesium chloride product as requested in the bid. Both Jeremy Henderson with GMCO Corporation and Diane Humm with Dry Ground LLC indicated that even though the Invitation to Bid states that alternatives to the specified EnviroTech products Xhesion and Durablend would be considered, there are no alternatives to those products. Both Mr. Henderson and Ms. Humm expressed that the Addendum was confusing, as it detailed that magnesium chloride has been approved by the Board of County Commissioners only for use on "a couple of specific Larimer County mainline road segments", however 2.3 million gallons of product doesn't make sense in that light, and neither can supply 2.3 million gallons presently. Both Mr. Henderson and Ms. Humm explained that if the bid form indicated a more reasonable volume, they would have bid.

When you have completed your review of the bids, please prepare your recommendation on this form and return the form to me. If you do not recommend awarding the bid to the lowest bidder, please explain why. This document will be considered a public record and open to inspection.

I recommend EnviroTech Services' bid in the approximate annual amount of \$2,297,274.00 (for a combination of their products bid) for the following reason: lowest responsive bid received without exception taken to our request. We will place orders for each of the products bid as needed, and dependent upon which product works best for certain County roads.

THIS RECOMMENDATION MUST BE SIGNED BY THE DEPARTMENT HEAD

DEPARTMENT HEAD SIGNATURE

Thank you.

DEPARTMENT

DATE